

International company dedicated to the design and distribution of top end furniture is looking for a **Sales Associate**. Under the supervision of the store manager, the sales associate will be the brand ambassador in charge of the customer service in the showroom, from greeting and making discover our client's collections, to following up the purchase process. He/ She will show fast learning capacities, enjoy responsibilities, have a professional demeanour in all methods of communication and have desire to sell products and the brand.

ROLE:*Sales:*

- Welcoming and greeting customers;
- Learning about the furniture collections and being able to present them to our clients;
- Knowing and applying company's policies and having all key information needed to sell (Quick ship stock references, samples, pricing...);
- Using the 3D software company tools for projects;
- Following up with leads in a professional manner;
- Being on house calls when required;
- Following up with clients regarding their service requests;

Factory purchases follow up:

- Placing purchase orders to our factories and be in charge of their follow up;
- Providing updates to clients when needed;

Merchandising:

- Updating the store tagging (Prices, special promotion...) and Marketing store tools when needed;
- Assisting in the preparation of the settings of the showroom upon corporate policies and under the supervision of the store manager;
- Reporting any store improvement needed to the store manager and assist on its resolution.

PROFILE:

- Customer service oriented, organized with great communication skills;
- Motivation to work in a sales environment;
- Strong Interest in the furniture business;
- Interior Designer certification a plus;
- CAD and/ or 2D/3D software knowledge a plus;
- Must be able to work on some week-ends

SALARY:

Basic £20k/pa plus commission OTE £40k-£50k/pa