

London based consultancy specialized in International Business Development is looking for a **French speaking Business Consultant**. You will provide assistance to Small and Medium sized Companies and Exporters, Exhibition organisers, and Professional Associations, Clusters, Institutional and Government organisations, with the support of team of consultants who has international expertise. The position can evolve toward a Senior Business Consultant role. You will report to the UK Director.

Full training will be given

**ROLE:**

- Manage client engagements from beginning to end
- Become the local UK representative for a number of international companies
- Coordinate all actions taken in the UK market for a series of international clients
- Undertake business research to master a sector and identifying key players
- Perform Business development actions in the United Kingdom on behalf of our customers
- Coordinate the missions' workload with Junior Consultants
- Identify potential new clients for the company, follow up leads and close deals

**PROFILE:**

- Fluent in English & English (both spoken and written)
- Business Degree Graduate or similar
- 2 to 6 years experience in business development or export
- B to B commercial experience
- Knowledge of a CRM will be a plus
- Autonomous with effective prioritisation skills
- Curious, eager to learn
- Team player
- Good analytical as well as operational/hands on skills

**SALARY:**

Between £32k and £37k according to skills and experience

+ Commission

Possibility to work from home