

International FMCG working with major UK retailers is looking for a **French speaking Junior Product Manager** to work on their private labels. You will be part of a team but will manage your own label portfolio for the business sourcing across several European cheese suppliers. The Product Manager will also be responsible to grow his/her P&L. You will report to the Marketing Director.

The role can be based in Middlesex or in Wiltshire, with up to 2 days WFH.

#### **ROLE:**

- Managing of the Own Label portfolio for the business with sourcing across several European cheese suppliers
- Qualitative and quantitative analysis of the market, products, competitors and customers.
- Fully managing the reply to yearly tenders coming from all customers in close coordination with Sales, Technical, Supply Chain, Production and Finance
- Developing and execution of presentations to customers to achieve sales objectives and listings
- Proposing solutions for the development and improvement of existing skus, in line with customer requirement (packaging, components, supply, etc) and in close coordination with Sales, Technical, Supply Chain, Production, Finance....
- Managing external Suppliers, including Packaging Development (with local Packaging team), Consumer Research, Cheese Sourcing (with local Supply Chain team)
- Developing, Implementing and updating the right tools (Suppliers database (component – pack, etc) to manage activity.
- Proposing strategy of the Long Term Plan and Annual Plan presentations
- Managing allocated Marketing Support Budget

#### **PROFILE:**

- Fluent in French and in English
- At least 3 years experience in project management ideally in FMCG
- Track record of achievement within an innovation or project orientated role in a fast paced FMCG manufacturing environment
- Project Management experience
- Involvement in large cross-functional teams and with multiple stakeholders, gaining engagement and alignment to achieve agreed outcomes
- Good knowledge of NPD development from concept to launch
- Confidence in budgeting, costings and the analysis of internal and external data
- Proactive investigation of solutions to issues/problems/risks
- Nielsen knowledge a plus

#### **SALARY & BENEFITS:**

- £34k-£37k negotiable depending on experience
- 10% bonus on objectives
- Private health care, Stakeholder pension plan
- 25 days holidays + bank holidays
- Up to 2 days WFH