

International search firm specialising in executive search and interim management services for C-Suite and Senior Management in the Energy, Infrastructure, and Manufacturing sectors is looking for a **French speaking Junior Consultant** to join their growing team. Our client has strong values and offers a supportive company culture where all team member's ideas and contributions are equally valued. They offer a competitive salary and delivery bonuses with a clear career progression path to Senior Associate level and above. You will report to the Managing Director but will be supervised by Principal Consultants on specific mandates and projects.

ROLE of the Junior Consultant:

- Supporting consultants with the identification of top-level talents
- Researching and engaging with potential candidates
- Identifying and engaging of potential candidates.
- Developing and executing successful delivery strategies
- Preparing progress reports for clients.
- Collaborating with the team to write candidate reports and produce shortlists for clients
- Assisting with projects such as BD campaigns, drafting presentations, and case studies etc
- Developing and managing of a personal network of professional contacts, fostering relationships built on credibility and trust.
- Learning and developing market knowledge in associated industries and geographical areas.
- Updating CRM

PROFILE:

- Fluent French and English with excellent communication skills, Spanish and/or German would be a plus
- Educated to degree level (2:1) from respected university or equivalent.
- One year B2B sales experience, ideally with the retained search process, or similar.
- Knowledge or experience in one or more of target market sectors.
- Tech savvy and proficient in Outlook, PowerPoint, Excel, and Word.
- Outgoing, well-spoken and not afraid to interact with senior individuals.
- Strong networking and relationship-building skills.
- Results-focused approach and commitment to 'go the extra mile'.
- Interest in innovative and technological solutions such as AI-powered tools like ChatGPT, and a data-driven approach to sourcing and candidate engagement.
- Strong organisation, planning, and project management skills.

SALARY AND BENEFITS:

- £30k basic + bonus based on performance
- Hybrid work, other benefits TBC

French Resources Ltd – 0845 519 1945 – info@french-resources.co.uk

Registered office: Heathmans House, 19 Heathmans Road, LONDON SW6 4TJ. Registered in England and Wales No. 6956655